



BANANE Sales Manager

Location: The primary work location is our **kitchen in Van Nuys**. Gas is reimbursed for driving from the kitchen to market locations for sales rep check-ins.

Hours: 4 hrs/week + Commission

Organizational Overview: Established in 2021 in Los Angeles California, BANANE is an ode to Haitian cuisine and is here to enhance our community's lifestyle through traditional Haitian food with a hint of 21st century plant-based realness.

About the Role:

We're seeking a Part-Time Sales Manager to help us grow BANANE's presence through retail partnerships, curated popups, and smart follow-ups. This role is perfect for someone highly organized, persuasive, and passionate about plant-based living, food justice, and Caribbean culture.

You'll work closely with the founder and support our part-time sales reps, while earning commission-based bonuses for every store or popup you help secure.

Mondays: Inventory restocking and tracking to ensure sales reps are fully stocked for the upcoming week and to flag items that need reordering.

Saturdays: One-hour **in-person kitchen check-in** with chefs during their shift to ensure proper food handling, adherence to standards, and accountability.

Sundays: Managing the sales reps' schedules and conducting **in-person market check-ins** to provide oversight, support, and ensure smooth operations.

Inventory & Operations Management

- Restock products and organize weekly inventory
- Track product levels and report items that need reordering
- Help ensure products are properly packed and ready for markets
- Maintain basic inventory records

Sales Rep & Team Support

- Manage and confirm weekly sales rep schedules
- Conduct in-person check-ins at market locations
- Ensure reps are showing up prepared, tracking inventory, and logging time
- Be available to cover a shift if a rep cannot make it
- Submit a biweekly sales report
- Attend a biweekly check-in with the founder
- Conduct kitchen check-ins as outlined above

Compensation:

- \$22-\$25/hour (based on experience) – starting at 4 hours/week
- Commission Structure:
 - \$25 for every new store account secured (paid after 2nd order)
 - \$10 for every reorder of 50+ bags (if facilitated by you)



- \$25 for every approved popup or event booking secured (one time)

Qualifications:

- Experience in operations support, inventory management, or team coordination
- Strong organizational skills and attention to detail
- Clear, professional communication skills
- Alignment with holistic wellness and/or Haitian culture is a plus
- Self-motivated, reliable, and able to work independently
- Access to reliable transportation for in-person check-ins